

Lease Worksheet

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Deal # 21964
 Deal Date 03/31/2024
 Deal Type Lease
 Financial Inst. TOYOTA MOTC
 Program Normal
 Deal Status Closed

Capitalization
 MSRP 38,143.00
 Discount -10.00
 Selling Price 38,153.00
 Aftermarkets 2,645.00
 Doc Fee 85.00
 Acquisition Fee 650.00
 ESC Premium 0.00
 Maintenance 0.00
 GAP Premium 0.00
 Prior Lease Bal 0.00
 License Fee 606.00
 Dealer Fees 0.00
 Cap Fees 0.00
 Cap Taxes 0.00
 Gross Cap Cost 40,798.00

Cap Cgst Reduction
 Cash Down 7,900.00
 Total Rebates 4,500.00
 Total Trade Allow 0.00
 Total Trade Payoff 0.00
 Total Net Trade 0.00
 Amt Applied Upfront 2,972.69
 Cash Back 0.00
 Total Cap Reduction 9,427.31
 Net Cap Cost 31,370.69

Residual
 MSRP Base 38,143.00
 Opt Ptg Discount 0.00
 Hard Adds 0.00
 Adj MSRP 38,143.00
 MRM 0.00
 Residual % / \$ 25,174.00
 Residual Amount 25,174.00
 Mileage Program 10000
 Annual Planned Miles 10000
 Prepaid Cents/Mile 0.15
 Mileage Adjustment
 Adj Residual 25,174.00

Payment
 Term 36
 Rate/Money Factor .0049
 # Adv Payments 1
 # Days 2nd Payment 31
 2nd Payment Date 05/01/2024
 Security Deposit 0.00
 Advanced Payment 497.49
 Total Cap Reduction 9,427.31
 Upfront Charges 2,475.20
 Initial Payment 12,400.00
 Due on Delivery 7,900.00
 Insufficient 0.00
 Equity Allocation
 Base Monthly Payment 449.20
 Monthly Tax 48.29
Payment 497.49

Vehicle [] Detach
 New Used Demo Cert.
 Stock # 7220024 5
 Year 2024
 Make TOYOTA
 Model PRIUS PRIME
 Style 4DR XSE
 Odometer 11

Buyer
 Customer # 13672
 Last [REDACTED]
 First [REDACTED]
 Company [REDACTED]
 Reg State CA
 County ALAMEDA

□ Price \$ ↔ □ Residual