

This presentation is designed to provide an example of various financing alternatives. Payments are estimates, subject to change and are impacted by individual credit history. Details will be provided when an alternative or alternatives are selected.

## Deal Structure #1

### Lease Alternatives

Market Value	59,525.00
Discount Savings	-4,559.00
Vehicle Selling Price	54,966.00
Document Prep Fee	599.00
License / Title	425.00
Tire/Battery/VTR Fee	7.50
Acquisition Fee	650.00
Tax on Collected Items	1,411.92
<b>Total Cap</b>	<b>58,059.42</b>
Down/Cash Cap Reduction	-3,006.61
Rebate Savings	-8,000.00
<b>Net Cap</b>	<b>47,052.81</b>

<b>24 Month Payment</b>	<b>493.39</b>
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Down/Cash Cap Reduction	3,006.61
1st Payment	493.39
<b>Due On Delivery</b>	<b>3,500.00</b>

Rate	0.00329
Annual Miles	12,000
Initial Mileage Adjustment	1
Residual % [59,525]	69+2=71%
<b>Residual Amount</b>	<b>42,262.75</b>

<b>Model Number:</b>	<b>C9PPPXA</b>
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<b>Tax: NJ 6.625% TAX</b>	<b>6.625 %</b>
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On Approved Credit. Payments are an estimate and may vary among lending institutions. The amount depending on credit history and the actual terms of the financial institutions acceptance. Tax varies by State or Locality. In some cases Leases require additional cash for Security Deposit. At Leasing 12¢ per mile over 12,000 miles per year. Wear and tear guidelines apply. Due on Delivery - Lease Tax Profile: NJ 6.625% Tax

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Date: \_\_\_\_\_

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